

PROLOGUE

INDONESIA OUTDOOR FESTIVAL (INDOFEST) 2022

As the largest outdoor and adventure festival in Indonesia since 2016, Indofest annually presented the latest information and product on the exhibition. Indofest 2020 is the last event presented before the spreading of pandemic covid-19. The COVID-19 pandemic has dramatically changed people's lives over the past two years.

The tourism industry and event organizers are struggling because they are severely affected by this situation. Referring to small research conducted to several partners in the adventure/outdoor tourism industry, particularly equipment sales and services, there were a sharp decline in total sales and productions up to more than fifty percent due to the restriction of community activities and events during the pandemic.

Currently, the impact of the pandemic on community activities and events are starting to unfold. The success of the vaccination program raises the hope that the situation will gradually return to normal. All we need are the spirit to adapt and rise as well as the passion for creativity and innovation.

Outdoor tourism has become a preference of leisure right now, so there is optimism that this industry will bounce back soon. This year, INDOFEST might be the opportunity to boost the spirit and to create excitement among the industry players as well as the outdoor tourism enthusiasts.

INDOFEST is a symbol of a strong bond between outdoor enthusiasts in Indonesia. This event would gather the community of outdoor tourism: the enthusiasts, entrepreneurs, and professionals, as well as relevant stakeholders. Hopefully, with the support from various parties and stakeholders, INDOFEST 2022 would create the spirit of togetherness of the community in surviving the pandemic.

INDOFEST JOURNEY

6-7 APRIL 2016 ISTORA SENAYAN JAKARTA

Exhibition Area (Sqm)

Booth (Variety Size)

Brands

Communities

Visitors

11-14 MAY 2017 **JCC SENAYAN JAKARTA**

Exhibition Area (Sqm)

Booth (Variety Size)

Brands

Communities

Visitors

JCC SENAYAN JAKARTA

Exhibition Area (Sqm)

Booth (Variety Size)

Brands

Communities

Visitors

3-6 MAY 2018

4.500

120

100

25

48.000

7-10 MARCH 2019 **JCC SENAYAN JAKARTA**

4.000

110

100

25

Exhibition Area (Sqm)

5.500

Booth (Variety Size)

110

Communities

Brands

68.000

12-15 MARCH 2020

JCC SENAYAN JAKARTA

Exhibition Area (Sqm)

6.500

Booth (Variety Size)

200

Brands

3.500

110

20

35.000

120

Communities

Visitors

28.000

Visitors

INFOGRAPHIC

EXHIBITOR CATEGORY



POTENTIAL TRANSACTION

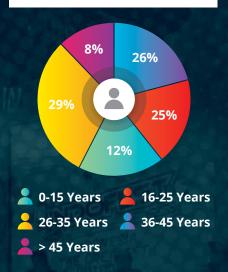


WEB VISITOR DATA

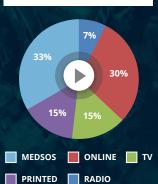


INDONESIA	44.252
AMERIKA-CANADA	432
EUROPE	183
ASIA	336
AFRIKA	9
AUSTRALIA	21

VISITOR PROFILE BASED ON AGE



MEDIA PARTNER



INSTAGRAM ENGAGEMENT

TOP LOCATION



Jakarta - Bogor - Bekasi - Tangerang Bandung - Surabaya - Yogyakarta

2

FOLLOWERS

166K

INTERACTION

Profile Visits +259.000 Website Clicks +1000

TOP CONTENT

Engagement : 104.332 Views : 286.620 Comment : 67.759

DISCOVERY

Reach 314.688 Impressions 2.222.283

LIVE

Watching 5.098







OVERVIEW

TIME AND DATE

1 - 4 September 2022 Thursday - Sunday



(10 AM - 09 PM)



LOCATION

Jakarta Convention Center

Strategically located in the heart of Jakarta. Jakarta Convention Center hosts event for the world's political, business, and entertainment leaders.

ACTIVITIES

Exhibition | Trade fairs Retails Fun Activities | Challenge Games Kids Adventure Land | Sharing with Expertise | Coaching Clinics

TARGET



4.000 Sqm



150 Variety Size Booth



40.000 Visitors

EXHIBITION CATEGORIES

ADVENTURE TRAVEL SERVICES

Hotel | Resort | Glamping | Outbound Provider | Adventure Tour & Travel Airlines | Travel Insurance Dive Training | Outdoor Equipment Services | Extreme Sport Services | Market Place

ADVENTURE EQUIPMENT

Running | Hiking | Rafting | Cycling | Paddling | Extreme Sport | Climbing | Canoing | Fishing | Diving | Overland | Motor Adventure | Vertical Safety

CAMPING & MOUNTAINEERING

Tent | Backpack | Apparels | Footwear | Accessories





GOVERNMENT & SERVICES

Ministry of Tourism | Ministry of Environment & Forestry | Ministry of Maritime Affairs
Tourism Board | National Park | Botanical Garden | Conservation

COMMUNITIES & ASSOCIATION

FAJI | FPTI | APGI | FASI | FMI | FORMASI | LRCI | Nature Lovers Organization



OUR STRENGTHNESS



The Venue

Famous Exhibition Building

In the heart of **JAKARTA**

Appropriate Visitor and

Exhibitor

target.



68.000

at the last event



Well planned Promotional Strategy



Presenting the latest trends of outdoor and adventure



STRONG Social media



Creative **Innovative Supportive**

program during the exhibition



A direct selling exhibition with potential B2B opportunities



An annual exhibition with a clear and planned schedule



Professional Organizer with experienced teams

LAYOUT INDOFEST 2022



PROMOTION STRATEGY

OFFLINE ACTIVITIES

- Pre Event Activities
 - TekTok Fun Trekking
 - Aftenoon Coffee Talk (Cafe to Cafe)
 - Car Free Day Activities (Fun Run)
 - Gerebeg Camping
- Press Conferences and Media Gathering
- Printed Media Partners
- Radio Media Partners and AdvertisingNational TV and Local TV Broadcasting and
- Media Partners
- **Community Partners**
- Poster, Billboard, Giant Banner



ONLINE ACTIVITIES

✓ Website: www.indo-fest.com

Social Media : Instagram, Facebook, Twitter

- Creative Giveaway
- IG Live Talk
- Collabs with Influencer
- Tips n Triks
- Digital Marketing
- Youtube Channel Activities
- Online Media Partners and Advertising





SPONSOR PACKAGE

SPONSOR PACKAGE	CARTENSZ	KERINCI	RINJANI
AVAILABLE FOR	1	1	3
SPONSOR VALUE	Rp. 2.500.000.000,-	Rp. 1.500.000.000,-	Rp. 500.000.000,-
BOOTH SPACE	2 x 9 x 6	2 x 6 x 6	2 x 3 x 6
BUNDLING TITLE EVENT	✓		×
AUDIENCE ENGAGEMENT			
Time Slot at Stage @45 Minutes	4x	3x	1x
MC Adlibs	~	~	~
Looping Logo on Main Stage Screen	~	~	~
Looping Logo on Mini Stage Screen	~	~	~
BRANDING			
Placement Logo on Giant Banner		~	~
Placement Logo on Website, Poster, E-Flyer	~	~	✓
Logo Placement on Presscon Backdrop	~	~	×
Brand Mention on Press Release	~	~	×
Logo on Main Stage Backdrop	~		×
Logo on Mini Stage Backdrop	~	~	×
Logo on Gate	~	~	~
Logo on T-Banner	~	~	~
Logo on Banner	~	~	~
Logo on Hanging Banner	~	~	~
Logo on Sign Age	✓	✓	✓
DIGITAL OPPORTUNITIES	✓	~	✓
Placement Logo on TVC	✓	×	×
Advertise on Media Social (IG,FB,Twitter)	✓	✓	~
Banner on www.indo-fest.com	~	~	~
FREE PASS	~	~	~

ROAD TO INDOFEST 2022



INDOFEST MENDADAK RUNNING

- Agustus 2022
- ★ Road to Indofest 2022
- © 200 Participants
- **Q** GBK Senayan (Car Free Day)

Sponsor Value Rp.100.000.000,-

BENEFIT SPONSOR

- √ 18 sqm commercial booth space
- ✓ IMR Titling Event
- ✓ Media Social Promo
- ✓ Logo on IMR Advertise Media
- ✓ Unlimited Adlibs MC



INDOFEST MENDADAK KEMPING

- **July 2022**
- ★ Road to Indofest 2022
- @ 100 Pax
- **Q** Gunung Bundar, Bogor

Sponsor Value Rp. 150.000.000,-

BENEFIT SPONSOR

- ✓ 18 sqm commercial booth space
- ✓ Collabs Tittle
- ✓ Banner at Camping Venue
- ✓ Logo on all Indofest Mendadak Camping media promo
- ✓ Logo on video documentation after event IMK



INDOFEST FISHING TRIP

- **June 2022**
- ★ Road to Indofest 2022
- **9** Pulau Seribu

Sponsor Value Rp. 100.000.000,-

BENEFIT SPONSOR

- √ 18 sqm commercial booth space
- ✓ Collabs Tittle
- ✓ Logo on all Indofest Fishing Trip media promo
- ✓ Logo on video documentation after event IFT

SUPPORT PROGRAM



INDOFEST SUNRISE RUN

- **4 September 2022**
- ★ Indofest 2022
- © 300 Participants
- **Q** GBK Senayan (Car Free Day)

Sponsor Value Rp. 200.000.000,-

BENEFIT SPONSOR

- ✓ 18 sqm commercial booth space
- ✓ ISR Tittling Event
- ✓ Media Social Promo
- ✓ Logo on ISR Advertise Media
- ✓ Unlimited Adlibs MC at ISR



- 1 4 September 2022
- **9** HALL B INDOFEST
- ★ Speed and Bouldering Kids and Public

Sponsor Value Rp. 250.000.000,-

BENEFIT SPONSOR

- ✓ 18 sqm commercial booth space
- ✓ Logo on Climbing Wall
- ✓ Branding at activity area
- ✓ 5 hanging banner on Activity Area
- ✓ Adlibs MC



- 1 4 September 2022
- ★ Kids Climbing Wall, Tent Park, Archery, Stepping Stone, Painting Story Telling

Sponsor Value Rp. 50.000.000,-

BENEFIT SPONSOR

- ✓ 60 sqm activity area (Non Commercial Area)
- ✓ Branding at activity area
- ✓ 4 hanging banner on Activity Area
- → Adlibs MC on Main Stage 5x/day

ADDITIONAL PROGRAM SPONSOR

DISPLAY PLACEMENT

Display area is located at the main entrance that spotted directly by all visitor.

Sponsor Value Rp. 1.000.000,-/m2

PROMOTION ON STAGE

Promote your new product to the thousands of outdoor enthusiasts who would be your potential target user

Sponsor Value Rp. 50.000.000,-

DOORPRIZE SPONSOR

Exclusive logo placement on Doorprize form, running banner on website, Doorprize promotion at Social Media, live drawing at mainstage.

Sponsor Value Rp. 50.000.000,

ECO FRIENDLY SHOOPING BAG

An Eco-Friendly Shopping Bag that can be used by the visitor to collect brochures or use for shopping bag.
Produced about 20.000 bags of 30x40cm size.
Logo placement on this bag is effectively raising your brand awareness

Sponsor Value Rp. 50.000.000,-

PRINTED MEDIA PROMOTION



GATE

Contruction : R8 System Full Print

Gate Size : 7 x 2.5 M

Quantity : 1 Unit

Placement : Hall B Gate

Duration : During Exhibition





T-BANNER

Size : 1x3 M Quantity : 20 Pcs

Printed : Digital Printing
Placement : Surrounding JCC

Senayan Jakarta

HANGING BANNER

Size : 1x3 M Ouantity : 20 Pcs

Printed : Digital Printing

Placement : Inside Hall

and Lobby



ECO-FRIENDLY

Shopping Bag

Material : Spundbond Size : 30x40cm

Quantity: 30.000 Pcs

















THANK YOU

ORGANIZED BY:



COS EVENT

Jalan Casablanca Raya No. 1C Menteng Dalam - Jakarta Selatan





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f Indofest Official



Indofestofficial



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WWW.INDO-FEST.COM